

MEMORANDUM

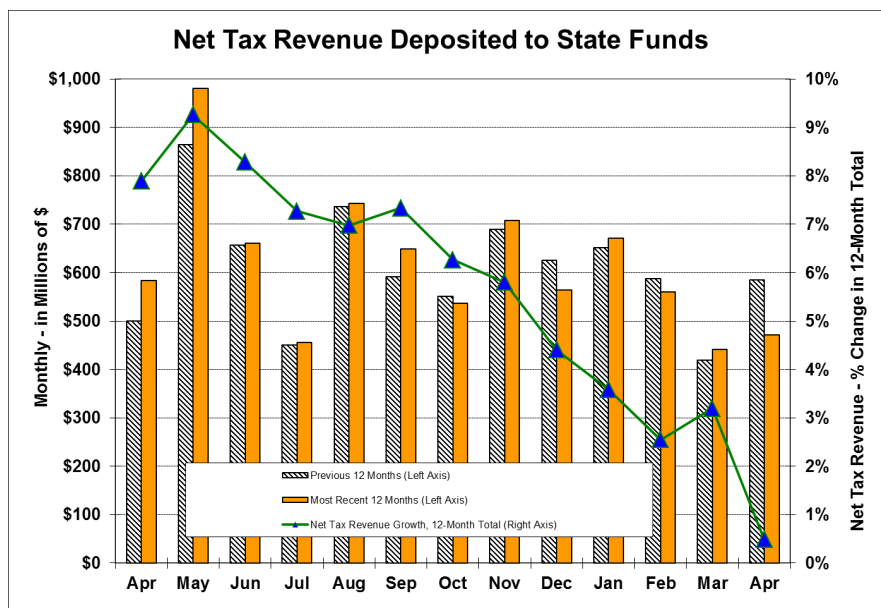
TO: Members of the Iowa Senate and
Members of the Iowa House of Representatives

FROM: Jeff Robinson
Shawn Snyder

DATE: May 28, 2014

Twelve-month Total Net Tax Receipts Through April 30, 2014

The attached spreadsheet presents net tax revenue deposited to State funds for the 12-month period ending April 2014 with comparisons to the previous 12 months. April 2013 to April 2014 one-month comparisons are also presented. The source of the information is the State accounting system, including non-General Fund accounts. All accounting transactions related to taxes remitted to the State were reviewed, along with the refunds issued against those taxes.



Overview of Current Situation

As expected, a revenue boost experienced in March reversed in April. The boost was the result of a federal due date delay for farm returns last spring. However, the farm return issue only explains about \$50.0 million to \$70.0 million of the \$113.2 million April decrease. Changes to State income tax credits also contributed significantly to the month's decline. Through April of

FY 2014, only sales/use tax has produced significant revenue growth on a year-over-year basis. The negative overall net tax revenue comparisons will likely continue in May as the remaining tax year 2013 income tax returns are processed.

Month of April Comparison

April net tax receipts totaled \$470.9 million, a decrease of \$113.2 million (- 19.4%) compared to April 2013. Major taxes and their contribution to the month's change include:

- Individual Income Tax (negative \$102.6 million, - 35.2%) – Individual income tax receipts received a temporary boost in March, when compared to March 2013, and that temporary boost reversed in April. Last year, the federal due date for farm income tax returns was delayed from the usual date of March 1, to April 15, and Iowa's due date was delayed in response. This year, farm returns were due March 1. This 2013 action had a negative impact on March 2013 income tax revenue and a positive impact on April 2013. This year, the impacts reversed and the reversal contributed significantly to the \$102.6 million income tax decrease this month.
- Sales/Use Tax (positive \$10.2 million, 7.6%)
 - Road Use Tax Fund use tax (fee for new vehicle registration) increased \$0.9 million.
 - General Fund sales/use tax receipts increased \$9.3 million. Gross sales/use tax receipts increased \$8.9 million while regular tax refunds decreased \$0.7 million and school infrastructure transfers out increased \$0.3 million.
- Corporate Income Tax (negative \$14.7 million, - 22.5%) – Deposits for the month were down \$16.3 million while corporate tax refunds decreased \$1.6 million
- Fuel Tax (negative \$0.4 million, - 1.2%)
- Cigarette and Tobacco Taxes (negative \$1.2 million, - 6.8%) – On a monthly basis, cigarette tax deposits are very volatile.
- Gambling Tax (negative \$1.3 million, - 5.1%)

Year-over-Year Comparison – Net Tax Revenue

During the 12-month period ending April 2014, net revenue from all taxes deposited to State funds totaled \$7.440 billion, an increase of \$36.1 million (0.5%) compared to the prior 12 months. Major contributors to the year-over-year dollar and percentage changes include:

- Individual Income Tax (positive \$20.2 million, 0.6%) – Annual individual income tax growth peaked at \$451.4 million for the 12 months ending June 2013. Growth has declined steadily since that time. Due to an increase in the Iowa Earned Income Tax Credit, the new Taxpayer Trust Fund Tax Credit, and to the FY 2013 one-time boost to revenue that was the result of federal tax changes enacted January 1, 2013, the annual rate of income tax revenue growth is expected to continue to decline in May.
- Sales/Use Tax (positive \$75.8 million, 3.2%)
- Corporate Income Tax (negative \$44.5 million, - 9.6%) - Corporate income tax has been volatile in recent months, but annual income remains near its all-time high.
- Fuel Tax (negative \$2.8, - 0.6%) – According to Department of Revenue monthly fuel sales reports, over the most recent 12-month period, Iowa taxable gasoline/ethanol gallons sold increased 1.2%. Taxable diesel sales increased 4.5%. The annual total for all taxable fuel gallons sold in Iowa is currently 2.0% below the last peak (12 months ending July 2011).
- Gambling Tax (negative \$7.5 million, - 2.5%) – According to Racing and Gaming Commission statistics, 15 of Iowa's 18 casino/track locations recorded negative annual adjusted gross revenue (AGR) growth for the 12 months ending April 2014. The combined

AGR change for the 18 facilities was negative 3.5% over the previous 12 months. Across all facilities, the AGR for the most recent 12 months totaled \$1.397 billion. The annual AGR total has been declining and is 4.9% below the November 2012 peak.

- Real Estate Transfer Tax (negative \$1.6 million, - 8.5%) - While real estate transfer tax revenue growth has slowed since December, the usual monthly deposit of transfer tax was not made in April and this deposit issue explains the current large revenue decrease. The issue should be resolved by the end of May.
- Cigarette and Tobacco Tax (negative \$3.2 million, - 1.4%)

Tax Spotlight – Cigarette Tax and Tobacco Tax

Tobacco products are taxed under the authority of [Iowa Code Chapter 453A](#). Based on law changes enacted in 2007:

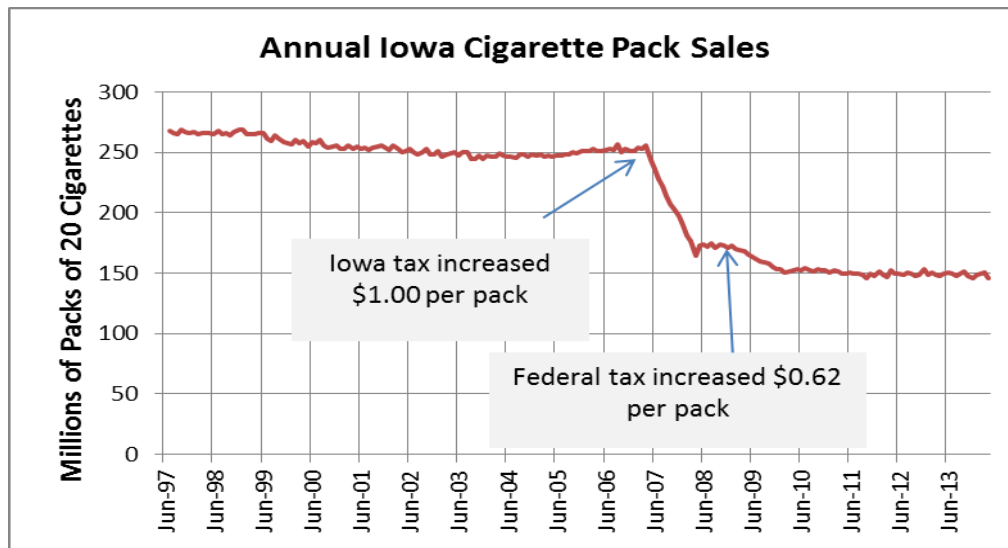
- Cigarettes and little cigars are taxed at \$0.068 per cigarette (\$1.36 per pack of 20).
- Snuff is taxed at \$1.19 per ounce.
- Cigars are taxed at 50.0% of the wholesale price, not to exceed \$0.50 per cigar.
- All other tobacco products are taxed at 50.0% of the wholesale price.
- Effective July 1, 2012, in addition to the tobacco tax of 50.0% of the wholesale price, roll-your-own (RYO) cigarettes are taxed at \$0.0306 per cigarette (\$0.65 per pack of 20).

The Iowa cigarette tax was first enacted at a rate of \$0.02 per pack of 20 cigarettes (HF 678, Cigarette Tax Act of 1921). The cigarette tax rate was increased periodically and reached \$0.34 per pack in 1988. In 1989 the tax was lowered to \$0.31 per pack and then increased in 1991 to \$0.36 per pack. The tax remained at \$0.36 per pack until the 2007 Legislative Session. The current State tax rates went into effect on March 16, 2007.

The tobacco tax was enacted in 1967 at a rate of 10.0% of the wholesale price (HF 702, Division 1, Tax Modification Act of 1967). The tax was increased to 15.0% in 1985, 19.0% in 1988, and 22.0% in 1991. The rate stood at 22.0% of the wholesale price until the 2007 Legislative Session.

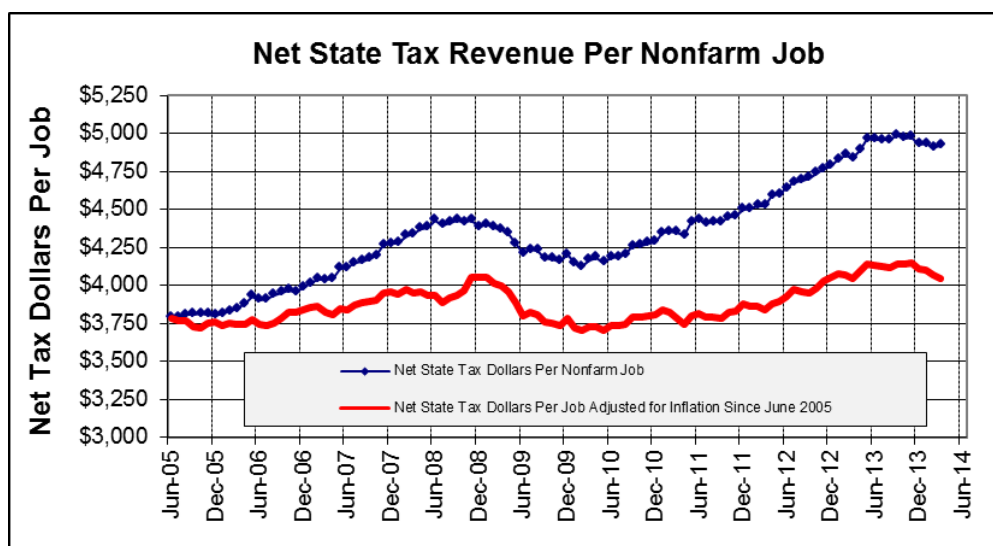
The tax imposed on cigarettes must be paid by the person making the first sale in Iowa. Cigarette stamps affixed to the package indicate the tax has been paid. Cigarette tax returns are to be filed by the holder of a permit by the tenth day of each month for the preceding calendar month. Tobacco (other than cigarettes) tax returns must be filed by the twentieth day of each month for the preceding calendar month. Beginning with FY 2014, all cigarette and tobacco tax revenue is deposited in the Health Care Trust Fund.

The following graph shows the 12-month moving total of cigarette packs sold in Iowa, as reported by the Iowa Department of Revenue. The line shows a general sales decrease, punctuated by the impact of one State and one federal cigarette tax increase.



Tax Revenue and Employment

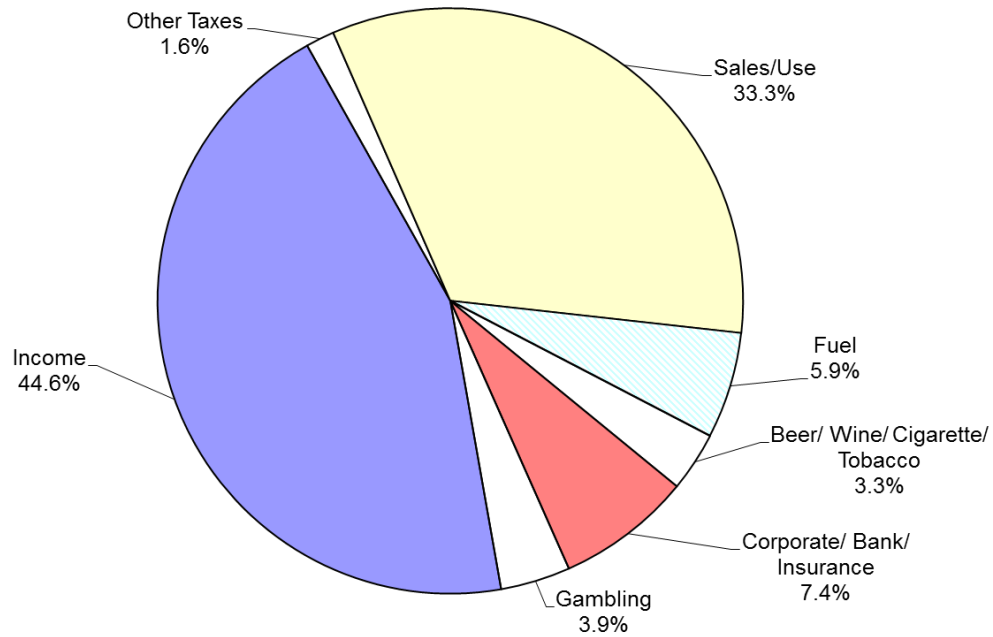
The average reading for Iowa nonfarm employment over the 12 months ending March 2014 is 1,535,100 and net State tax receipts over the same 12 months totaled \$7.553 billion, or \$4,920 per nonfarm job. This is \$1,135 higher than the per-job average for the 12 months ending June 2005. The blue line on the following chart depicts the annual tax revenue collected by the State per job, calculated monthly. The red line subtracts the impact of inflation since June 2005 from the blue line. The red line indicates that inflation adjusted tax revenue per job has increased \$265 since June 2005 and the remainder of the \$1,135 increase (\$870) represents the impact of inflation.



Net State Tax Revenue - Twelve Months Ending April 2014

Net Revenue = \$7.440 Billion

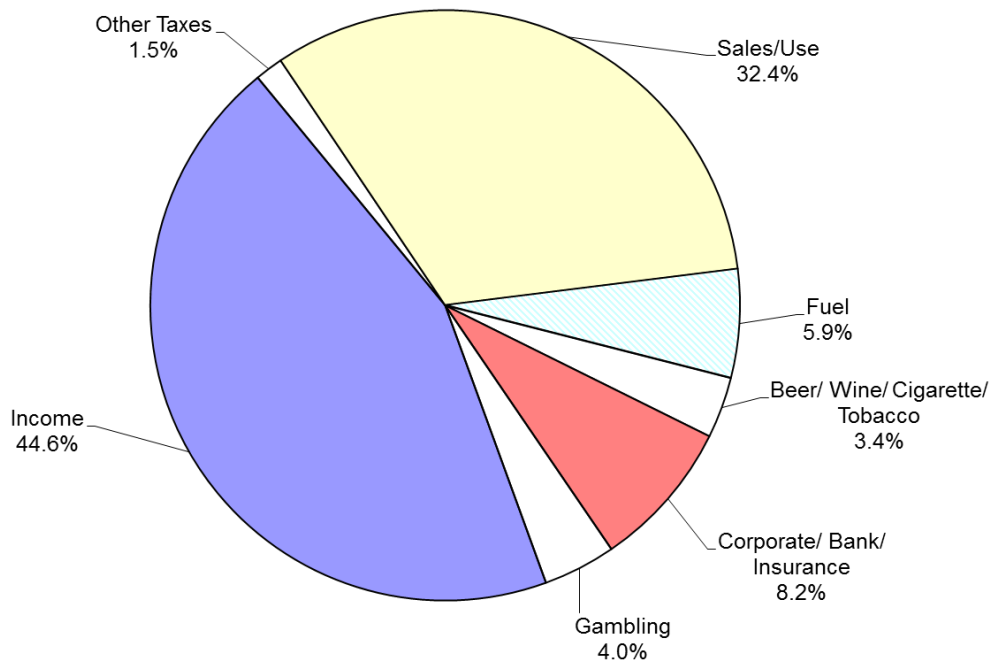
Percentages may not add to 100% due to rounding



Net State Tax Revenue - Twelve Months Ending April 2013

Net Revenue = \$7.404 Billion

Percentages may not add to 100% due to rounding



Net Tax Revenue Deposited to State Funds - Cash Basis

Dollars in millions - Columns and Rows may not add due to rounding

Net Tax by Tax Type	Previous 12-Month Period Total	Most Recent 12-Month Period Total	12-Month \$ Change	12-Month % Change	Month of April 2013	Month of April 2014	April \$ Change	April % Change
Banking	\$ 37.1	\$ 31.3	\$ - 5.8	-15.6%	\$ 6.6	\$ 3.3	\$ - 3.3	-50.0%
Beer & Wine	21.9	21.9	0.0	0.0%	1.6	1.6	0.0	0.0%
Cigarette & Tobacco	226.1	222.9	- 3.2	-1.4%	17.7	16.5	- 1.2	-6.8%
Corporate Income	461.7	417.2	- 44.5	-9.6%	65.4	50.7	- 14.7	-22.5%
Fuel	439.8	437.0	- 2.8	-0.6%	34.2	33.8	- 0.4	-1.2%
Gambling	294.7	287.2	- 7.5	-2.5%	25.6	24.3	- 1.3	-5.1%
Individual Income	3,301.2	3,321.4	20.2	0.6%	291.2	188.6	- 102.6	-35.2%
Inheritance	86.1	88.0	1.9	2.2%	6.6	7.5	0.9	13.6%
Insurance	104.7	105.2	0.5	0.5%	0.1	0.0	- 0.1	-100.0%
Other Taxes	9.3	12.4	3.1	33.3%	- 0.8	0.1	0.9	--
Real Estate Transfer	18.9	17.3	- 1.6	-8.5%	1.6	0.0	- 1.6	-100.0%
Sales/Use	2,402.5	2,478.3	75.8	3.2%	134.3	144.5	10.2	7.6%
Total Net Taxes	<u>\$ 7,404.0</u>	<u>\$ 7,440.1</u>	<u>\$ 36.1</u>	0.5%	<u>\$ 584.1</u>	<u>\$ 470.9</u>	<u>\$ - 113.2</u>	-19.4%
Gross Tax & Refunds								
Gross Tax	\$ 8,660.2	\$ 8,914.0	\$ 253.8	2.9%	\$ 811.5	\$ 730.3	\$ - 81.2	-10.0%
Tax Refunds	\$ - 1,256.2	\$ - 1,474.0	\$ - 217.8	17.3%	\$ - 227.4	\$ - 259.4	\$ - 32.0	14.1%
Net Tax Receipts by Fund								
State General Fund (GF)	\$ 6,263.2	\$ 6,176.2	\$ - 87.0	-1.4%	\$ 497.1	\$ 368.6	\$ - 128.5	-25.8%
Road Use Tax Fund	\$ 758.3	\$ 772.7	\$ 14.4	1.9%	\$ 60.5	\$ 61.0	\$ 0.5	0.8%
Non-GF Gambling	\$ 252.0	\$ 285.3	\$ 33.3	13.2%	\$ 25.4	\$ 24.2	\$ - 1.2	-4.7%
Other State Funds	\$ 130.6	\$ 205.7	\$ 75.1	57.5%	\$ 1.1	\$ 17.1	\$ 16.0	1454.5%
Local Option Taxes *	\$ 860.6	\$ 879.2	\$ 18.6	2.2%	\$ 91.9	\$ 54.5	\$ - 37.4	-40.7%

* Sales, income, and hotel/motel. Distributed to local governments - not included in numbers above.

Numbers are rounded to the nearest \$0.1 million. Percentages are calculated after rounding.

A percentage change displayed as "--" represents instances where the base year net revenue amount was zero or negative so no meaningful percentage change can be calculated.

Tax Categories Used in Table

Franchise (Bank) Tax: The franchise tax paid by banks is deposited in the State General Fund. Credit unions are taxed under a different system than banks, but the credit union tax is included in this line also. Of the total deposited, the bank tax provides approximately 98.0% of the revenue and the credit union tax 2.0%.

Beer & Liquor Tax: Taxes on beer, liquor, and wine are deposited in the State General Fund, the Liquor Control Fund, and a small amount is deposited in an Iowa Economic Development Authority fund for wine promotion.

Cigarette & Tobacco Tax: Prior to July 1, 2011, all cigarette and tobacco products tax revenue was deposited to the State General Fund. Beginning FY 2012, the first \$106.0 million of revenue from cigarette and tobacco taxes is deposited to the Health Care Trust Fund and the remainder is deposited to the State General Fund. Beginning FY 2014, all cigarette and tobacco tax revenue is deposited to the Health Care Trust Fund.

Corporate Income Tax: All corporate income tax is deposited in the State General Fund.

Motor Vehicle Fuel Tax: All motor vehicle fuel tax is deposited in one of two road use funds, with the exception of tax revenue from the sale of aviation and marine fuels.

Gambling Tax: Gambling tax is deposited in several State funds. For FY 2013, \$40.0 million was deposited to the General Fund and the remainder to other State funds. Other funds receiving deposits of gambling tax revenue over the last 24 months include the School Infrastructure Fund, the Rebuild Iowa Infrastructure Fund, the County Endowment Fund, the Vision Iowa Fund, the Revenue Bond Debt and Subsidy Holdback Funds, the Technology Reinvestment Fund, and the Iowa Skilled Worker and Job Creation Fund.

Individual Income Tax: Most individual income tax revenue is deposited in the State General Fund. A total of \$4.0 million per year is deposited in the Workforce Development Fund. An annual \$2.6 million diversion to the Child Daycare Fund ended in FY 2009. In addition, several economic development programs are financed by individual income tax withholding. In those instances, the employer does not remit the tax withheld from employees and it is never deposited in a State fund. That revenue is not included here.

Inheritance Tax: All inheritance tax is deposited in the State General Fund.

Insurance Premium Tax: All insurance premium tax is deposited in the State General Fund.

Other Taxes: Other taxes include brucellosis eradication property tax (deposited in a Department of Agriculture and Land Stewardship fund), drug stamp tax (State General Fund), utility replacement property tax (State General Fund), and car rental tax (Road Use Tax Fund). Other taxes also include a suspense account used to hold tax deposits prior to determining the correct tax type for the money and tax revenue transferred by the Department of Revenue to separate accounts to fund tax collection activities (tax gap and Department operations).

Real Estate Transfer Tax: Real estate transfer tax is collected by counties. Counties retain 17.25% and remit the remainder to the State. The distribution of State portion of real estate transfer tax revenue is currently changing each fiscal year, with the State General Fund portion reduced to 65.0% by FY 2015. The portion not deposited to the State General Fund is deposited to the Housing Trust Fund and the Shelter Assistance Fund.

Sales/Use Tax: General sales/use tax is deposited in the State General Fund, while most vehicle use tax is deposited in the Road Use Tax Fund. Beginning FY 2009, the vehicle use tax is referred to as a fee in the Iowa Code. To allow continuity of data, the revenue from the fee is reflected in this document as tax revenue. Also beginning FY 2009, the School Infrastructure Local Option (SILO) sales tax was converted to a statewide 1.0% sales/use tax and the revenue from that statewide tax is transferred out of the State General Fund monthly through a refund appropriation. To allow for continuity of data, the refund transfers are subtracted from State revenue as part of the net sales/use tax calculation.

Local Option Taxes: Local option taxes are presented at the bottom of the table and are not included in the numbers above. Prior to FY 2009, local option taxes included the SILO tax, Local Option Sales Tax (LOST) for local government finance, Local Option Income Surcharge for schools, and hotel/motel tax. Beginning FY 2009, the SILO tax was converted to a 1.0% statewide tax and the SILO was eliminated. To allow for continuity of data, the transfers from the State General Fund as a result of the 1.0% statewide tax are included in the local option tax amount.

Report Database: The database for this report is the State accounting system. If transactions are incorrectly coded in the system as tax revenue or tax refunds, the numbers presented here will be impacted.